

DEFENDER

PRICE LIST



DEFENDER 13MY PRICE LIST

DEFENDER	LIST PRICE	CO ₂ OFFSET	VAT	RETAIL PRICE	ON-THE-ROAD PRICE
90					
Hard Top	£18,280.00	£120.00	£3,680.00	£22,080.00	£22,350.00
Pick Up	£17,496.67	£120.00	£3,523.33	£21,140.00	£21,410.00
Station Wagon	£19,867.50	£120.00	£3,997.50	£23,985.00	£24,255.00
County Station Wagon	£21,784.17	£120.00	£4,380.83	£26,285.00	£26,555.00
XS Station Wagon	£24,734.17	£120.00	£4,970.83	£29,825.00	£30,095.00
110					
Chassis Cab	£18,236.67	£130.00	£3,673.33	£22,040.00	£22,310.00
Hard Top	£19,645.00	£130.00	£3,955.00	£23,730.00	£24,000.00
Pick Up	£18,940.83	£130.00	£3,814.17	£22,885.00	£23,155.00
High Capacity Pick Up	£19,524.17	£130.00	£3,930.83	£23,585.00	£23,855.00
Station Wagon	£21,820.00	£130.00	£4,390.00	£26,340.00	£26,610.00
County Station Wagon	£23,645.00	£130.00	£4,755.00	£28,530.00	£28,800.00
XS Station Wagon	£27,140.83	£130.00	£5,454.17	£32,725.00	£32,995.00
Utility Wagon	£21,820.00	£130.00	£4,390.00	£26,340.00	£26,610.00
County Utility Wagon	£23,645.00	£130.00	£4,755.00	£28,530.00	£28,800.00
XS Utility Wagon	£26,307.50	£130.00	£5,287.50	£31,725.00	£31,995.00
Double Cab	£20,403.33	£130.00	£4,106.67	£24,640.00	£24,910.00
County Double Cab	£21,940.83	£130.00	£4,414.17	£26,485.00	£26,755.00
XS Double Cab	£24,724.17	£130.00	£4,970.83	£29,825.00	£30,095.00
130					
Chassis Cab	£21,070.00	£130.00	£4,240.00	£25,440.00	£25,710.00
Double Cab Chassis Cab	£22,857.50	£130.00	£4,597.50	£27,585.00	£27,855.00
Double Cab	£24,607.50	£130.00	£4,947.50	£29,685.00	£29,955.00

ON-THE-ROAD PRICE – Includes First Year Vehicle Excise Duty – £215 for all derivatives for 12 months (effective 1st April 2012 - subject to statutory changes) and a £55 Government Vehicle First Registration Fee. Fuel supplied by the Dealership and other goods or services supplied by agreement between customer and Dealership not included.

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FUEL ECONOMY

URBAN

Maximum 24.6mpg
Minimum 20.8mpg

EXTRA URBAN

Maximum 31.0mpg
Minimum 29.1mpg

COMBINED

Maximum 28.3mpg
Minimum 25.5mpg

CO₂ EMISSIONS

Maximum 295 g/km
Minimum 266 g/km

The results given here do not express or imply any guarantee of the fuel consumption of any particular vehicle for which this Information is supplied. Vehicles are not individually tested, and there are inevitably differences between individual vehicles of the same model. In addition, the vehicle may incorporate particular modifications that affect its fuel consumption. Furthermore, the driver's style and road traffic conditions, as well as the extent to which the vehicle has been driven and the standard of maintenance will all affect its fuel consumption. Information as to the results of the officially approved tests on all vehicles tested is available to customers on the premises where these vehicles are displayed.

STANDARD FEATURES

Engine and Transmission

Engine

- 2.2 litre 4 cylinder diesel engine.

Transmission

- Six-speed manual transmission.

Suspension and Driving Dynamics

- Front axle two pin differential
- Power assisted steering
- Underseat bottle jack
- Suspension – standard duty.

EXTERIOR FEATURES

Comfort and Convenience

- Cubby Box – low-line, with deep stowage tray
- Exterior mirrors – manual adjustment
- Heated rear screen
- Tinted glass, front and side
- Rear mudflaps
- Lower tailgate
- Windscreen wash/wipe system with intermittent function.

Headlamps and Lighting

- Halogen headlamps.

Seating

- Map pocket driver
- Map pocket driver and passenger.

Trim and Styling

- Front 'Land Rover' badge – Brunel.

Wheels and Tyres

- Spare wheel – full size.

INTERIOR FEATURES

Comfort and Convenience

- Cupholders x2
- Interior rear view mirror – manual dipping
- Sun visors – driver and front passenger

Trim Finish

- IP insert – graphite.

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DEFENDER 90 FEATURES AND OPTIONS

WHEELS AND TYRES	HT	PU	SW	C SW	XS SW	LIST PRICE	VAT	RETAIL PRICE
Boost alloy wheel and Continental Conti Cross Contact AT tyre	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£866.67	£173.33	£1,040.00
Boost alloy wheel (from steel) and Goodyear Wrangler MT/R tyre including front and rear anti-roll bars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	-	£1,079.17	£215.83	£1,295.00
Boost alloy wheel (existing alloy) and Goodyear Wrangler MT/R tyre including front and rear anti-roll bars	-	-	-	<input type="checkbox"/>	<input type="checkbox"/>	£212.50	£42.50	£255.00
Dual finish alloy wheel and Continental Conti Cross Contact AT tyre including front and rear anti-roll bars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	-	£1,250.00	£250.00	£1,500.00
Dual finish alloy wheel and Continental Conti Cross Contact AT tyre including front and rear anti-roll bars	-	-	-	<input type="checkbox"/>	<input type="checkbox"/>	£383.33	£76.67	£460.00
Dual finish alloy wheel and Goodyear Wrangler MT/R tyre including front and rear anti-roll bars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	-	£1,462.50	£292.50	£1,755.00
Dual finish alloy wheel and Goodyear Wrangler MT/R tyre including front and rear anti-roll bars	-	-	-	<input type="checkbox"/>	<input type="checkbox"/>	£595.84	£119.17	£715.00
Locking wheel nuts (standard with alloy wheels)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-
Heavy duty steel wheel – Goodyear Wrangler MT/R tyre	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	nco	nco	£300.00	£60.00	£360.00
Steel wheel and Michelin Latitude Cross Tubeless tyre 7.50 R16	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-	-	-
Steel wheel and Michelin XZL Tubed tyre 7.50 R16	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	-	£291.67	£58.33	£350.00
Steel wheel and Michelin XZL Tubeless tyre 7.50 R16	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	-	£212.50	£42.50	£255.00

■ Standard □ Option nco No cost option - Not applicable (□) Only available as part of pack

HT = Hard Top PU = Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon

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DEFENDER 90 FEATURES AND OPTIONS

COLOUR, TRIM AND ORNAMENTATION	HT	PU	SW	C SW	XS SW	LIST PRICE	VAT	RETAIL PRICE
Body-coloured wheel arches	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£62.50	£12.50	£75.00
Body-coloured roof	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£170.83	£34.17	£205.00
Silver contrast roof (not available with body-coloured roof)	<input type="checkbox"/>	£400.00	£80.00	£480.00				
Black contrast roof (not available with body-coloured roof)	<input type="checkbox"/>	£400.00	£80.00	£480.00				
Red contrast roof (not available with body-coloured roof)	<input type="checkbox"/>	£400.00	£80.00	£480.00				
Grey contrast roof (not available with body-coloured roof)	<input type="checkbox"/>	£400.00	£80.00	£480.00				
Solid paint	<input checked="" type="checkbox"/>	-	-	-				
Metallic paint	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	nco	£445.83	£89.17	£535.00
Premium Metallic paint	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	-	£816.67	£163.33	£980.00
Premium Metallic paint	-	-	-	-	<input type="checkbox"/>	£445.83	£89.17	£535.00
Grille – Brunel finish	-	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-
Headlamp surrounds – Brunel finish	-	-	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-
Rear ¼ windows	<input type="checkbox"/>	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-
Station Wagon style roof (including Alpine lights)	<input type="checkbox"/>	-	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	-	-	-
Side panel – plain metal, no side windows	<input checked="" type="checkbox"/>	-	-	-	-	-	-	-

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DEFENDER 90 FEATURES AND OPTIONS (CONTINUED)

SAFETY AND SECURITY	HT	PU	SW	C SW	XS SW	LIST PRICE	VAT	RETAIL PRICE
All terrain Anti-lock Braking System (ABS)/Electronic Traction Control (ETC)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	£1,158.33	£231.67	£1,390.00
Battery back up sounder (433mhz) – perimetric/volumetric alarm	<input checked="" type="checkbox"/>	–	–	–				
Speed limiter – 56mph/90kph	<input type="checkbox"/>	£66.67	£13.33	£80.00				
Speed limiter – 70mph/113kph	<input type="checkbox"/>	£66.67	£13.33	£80.00				
Speed limiter – 75mph/120kph	<input type="checkbox"/>	£66.67	£13.33	£80.00				
COMFORT AND CONVENIENCE - EXTERIOR								
Heated rear screen and rear wash wipe	<input checked="" type="checkbox"/>	–	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	–	–	–
Cargo cover for Pick Up Beige – without side windows	–	<input type="checkbox"/>	–	–	–	£254.17	£50.83	£305.00
Cargo cover for Pick Up Black – without side windows	–	<input type="checkbox"/>	–	–	–	£337.50	£67.50	£405.00
Front mudflaps	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£41.67	£8.33	£50.00
Rear folding step	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£50.00	£10.00	£60.00
Side runners (not available with side steps)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	£300.00	£60.00	£360.00
Side steps (two)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	–	£91.67	£18.33	£110.00
Tow ball, drop plate and electrics	<input type="checkbox"/>	£254.17	£50.83	£305.00				
Under ride protection bar	<input type="checkbox"/>	£66.67	£13.33	£80.00				
Rear door stowage net	–	–	–	–	<input checked="" type="checkbox"/>	–	–	–
Sunroof (available for 90 Hard Top when Roof Appointment Pack is selected)	<input type="checkbox"/>	–	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£220.83	£44.17	£265.00
COMFORT AND CONVENIENCE – INTERIOR								
Air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	£895.83	£179.17	£1,075.00
Rubber floor mats	<input checked="" type="checkbox"/>	–	–	–				

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DEFENDER 90 FEATURES AND OPTIONS (CONTINUED)

SEATING	HT	PU	SW	C SW	XS SW	LIST PRICE	VAT	RETAIL PRICE
Twill Vinyl seats	■	■	■	-	-	-	-	-
Cloth seats (two) – (includes map pocket on driver's seat)	□	□	-	-	-	£129.17	£25.83	£155.00
Cloth seats (four) – (includes map pocket on driver's seat)	-	-	□	■	-	£212.50	£42.50	£255.00
Part leather seats – (includes map pocket on driver and passenger seats)	-	-	-	-	■	-	-	-
Premium part leather seats with embossed head restraints	-	-	-	-	□	£833.33	£166.67	£1,000.00
Two seats – front only	■	■	-	-	-	-	-	-
Two seats – individual second row rear	-	-	■	■	■	-	-	-
Delete bulkhead	-	-	■	■	■	-	-	-
Cubby box – hi-line in Vinyl	□	□	□	□	■	£87.50	£17.50	£105.00
ENTERTAINMENT								
Radio preparation – includes aerial, no speakers	■	■	■	-	-	-	-	-
Single slot CD and radio with MP3/AUX	□	□	□	■	-	£366.67	£73.33	£440.00
Single slot CD and radio with MP3/AUX and Bluetooth®	□	□	□	-	■	£541.67	£108.33	£650.00
Single slot CD and radio with MP3/AUX and Bluetooth®	-	-	-	□	■	£175.00	£35.00	£210.00
Audio system upgrade – subwoofer mounted on front centre console storage compartment and dashboard mounted tweeter	-	-	-	-	□	£150.00	£30.00	£180.00

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DEFENDER 90 FEATURES AND OPTIONS (CONTINUED)

PACKS	HT	PU	SW	C SW	XS SW	LIST PRICE	VAT	RETAIL PRICE
CONVENIENCE PACK – electric front windows and remote central locking (constituent parts standard on XS and County)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	£375.00	£75.00	£450.00
COLD CLIMATE PACK – heated front seats and windscreen (constituent parts standard on XS – not available with Vinyl trim)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	£341.67	£68.33	£410.00
COMFORT PACK – Convenience Pack, single slot CD and radio including MP3/AUX and air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	–	–	–	£1,375.00	£275.00	£1,650.00
ROOF APPOINTMENT PACK – Hard Top only, Station Wagon roof, plain Hard Top and rear ¼ windows	<input type="checkbox"/>	–	–	–	–	£212.50	£42.50	£255.00
EXTERIOR PACK – body-coloured roof and wheel arches, Roof Appointment Pack, front mudflaps, side steps, rear folding step	<input type="checkbox"/>	–	–	–	–	£379.17	£75.83	£455.00
OFF ROAD PACK – all Terrain Anti-Lock Braking System (ABS) and Electronic Traction Control (ETC), heavy duty steel wheel – Goodyear MT/R Tubeless tyre, tow ball, drop plate with electrics and under ride protection bar	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	–	–	£1,250.00	£250.00	£1,500.00
STYLE PACK – Boost alloy wheel with Continental Conti Cross Contact AT tyre, locking wheel nuts, anti roll bars, Metallic paint and tow ball drop plate with electrics (only available with Metallic paint)	<input type="checkbox"/>	<input type="checkbox"/>	–	–	–	£1,275.00	£255.00	£1,530.00

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DEFENDER 110 FEATURES AND OPTIONS

WHEELS AND TYRES	CC	HT	PU	HCPU	SW	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE	VAT	RETAIL PRICE
Boost alloy wheel and Continental Conti Cross Contact AT tyre	□	□	□	□	□	■	■	□	■	■	□	■	■	£679.17	£135.83	£815.00
Boost alloy wheel and Goodyear Wrangler MT/R tyre	□	□	□	□	□	-	-	□	-	-	□	-	-	£891.67	£178.33	£1,070.00
Boost alloy wheel and Goodyear Wrangler MT/R tyre	-	-	-	-	-	□	□	-	□	□	-	□	□	£212.50	£42.50	£255.00
Dual finish alloy wheel and Continental Conti Cross Contact AT tyre	□	□	□	-	□	-	-	□	-	-	□	-	-	£1,062.50	£212.50	£1,275.00
Dual finish alloy wheel and Continental Conti Cross Contact AT tyre	-	-	-	-	-	□	□	-	□	□	-	□	□	£383.33	£76.67	£460.00
Dual finish alloy wheel and Goodyear Wrangler MT/R tyre	□	□	□	-	□	-	-	□	-	-	□	-	-	£1,275.00	£255.00	£1,530.00
Dual finish alloy wheel and Goodyear Wrangler MT/R tyre	-	-	-	-	-	□	□	-	□	□	-	□	□	£595.84	£119.17	£715.00
Heavy duty steel wheel and Goodyear Wrangler MT/R tyre (when ordered as a stand alone option)	□	□	□	□	□	nco	nco	□	nco	nco	□	nco	nco	£300.00	£60.00	£360.00
Locking wheel nuts (standard with alloy wheels)	(□)	(□)	(□)	(□)	(□)	■	■	(□)	■	■	(□)	■	■	-	-	-
Steel wheel and Michelin Latitude Cross Tubeless tyre 7.50R16	■	■	■	■	■	-	-	■	-	-	■	-	-	-	-	-
Steel wheel and Michelin XZL Tubed tyre 7.50R16	□	□	□	□	□	-	-	□	-	-	□	-	-	£287.50	£57.50	£345.00
Steel wheel and Michelin XZL Tubeless tyre 7.50R16	□	□	□	□	□	-	-	□	-	-	□	-	-	£212.50	£42.50	£255.00

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C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up

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DEFENDER 110 FEATURES AND OPTIONS

COLOUR, TRIM AND ORNAMENTATION	CC	HT	PU	HCPU	SW	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE	VAT	RETAIL PRICE
Body-coloured wheel arches	☐	☐	☐	☐	☐	■	■	☐	■	■	☐	■	■	£62.50	£12.50	£75.00
Body-coloured roof	☐	-	☐	☐	☐	■	■	☐	■	■	☐	■	■	£170.83	£34.17	£205.00
Silver contrast roof (not available with 110 Hard Top or body-coloured roof)	☐	-	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	£400.00	£80.00	£480.00
Black contrast roof (not available with 110 Hard Top or body-coloured roof)	☐	-	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	£400.00	£80.00	£480.00
Red contrast roof (not available with 110 Hard Top or body-coloured roof)	☐	-	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	£400.00	£80.00	£480.00
Grey contrast roof (not available with 110 Hard Top or body-coloured roof)	☐	-	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	£400.00	£80.00	£480.00
Solid paint	■	■	■	■	■	■	■	■	■	■	■	■	■	-	-	-
Metallic paint	☐	☐	☐	☐	☐	☐	nco	☐	☐	nco	☐	☐	nco	£445.83	£89.17	£535.00
Premium Metallic paint	☐	-	☐	☐	☐	☐	-	☐	☐	-	☐	☐	-	£816.67	£163.33	£980.00
Premium Metallic paint	-	-	-	-	-	-	☐	-	-	☐	-	-	☐	£445.83	£89.17	£535.00
Headlamp surrounds – Brunel finish	-	-	-	-	-	■	■	-	■	■	-	■	■	-	-	-
Grille – Brunel finish	-	-	-	-	-	■	■	-	■	■	-	■	■	-	-	-
Side panel – plain metal. No side window	-	■	-	-	-	-	-	■	■	■	-	-	-	-	-	-
Station Wagon roof	-	-	-	-	■	■	■	■	■	■	-	-	-	-	-	-
Rear ¼ windows	-	-	-	-	■	■	■	-	-	-	-	-	-	-	-	-

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C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up

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DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

SAFETY AND SECURITY	CC	HT	PU	HCPU	SW	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE	VAT	RETAIL PRICE
Anti-lock Braking System (ABS)/ Electronic Traction Control (ETC)	□	□	□	□	□	□	■	□	□	■	□	□	■	£1,158.33	£231.67	£1,390.00
Perimetric and volumetric alarm with immobilisation and battery packed sounder	■	■	■	■	■	■	■	■	■	■	■	■	■	-	-	-
Speed limiter – 56mph/90kph	□	□	□	□	□	□	□	□	□	□	□	□	□	£66.67	£13.33	£80.00
Speed limiter – 70mph/113kph	□	□	□	□	□	□	□	□	□	□	□	□	□	£66.67	£13.33	£80.00
Speed limiter – 75mph/120kph	□	□	□	□	□	□	□	□	□	□	□	□	□	£66.67	£13.33	£80.00
COMFORT AND CONVENIENCE – EXTERIOR																
Heated rear screen and rear wash wipe	-	■	-	-	■	■	■	■	■	■	-	-	-	-	-	-
Cargo cover/hood Beige (no side windows) for Pick Up only	-	-	□	-	-	-	-	-	-	-	■	■	nco	£295.83	£59.17	£355.00
Cargo cover/hood Beige (no side windows) for Pick Up only	-	-	-	□	-	-	-	-	-	-	■	■	nco	£341.67	£68.33	£410.00
Cargo cover/hood Black (no side windows) for Pick Up only	-	-	-	-	-	-	-	-	-	-	□	□	■	£83.33	£16.67	£100.00
Front mudflaps	□	□	□	□	□	■	■	□	■	■	□	■	■	£41.67	£8.33	£50.00
Rear folding step	-	□	□	□	■	■	■	□	□	□	-	-	-	£50.00	£10.00	£60.00
Side runners	-	-	-	-	□	□	■	□	□	■	□	□	■	£300.00	£60.00	£360.00
Side steps (two)	□	□	□	□	-	-	-	-	-	-	-	-	-	£95.83	£19.17	£115.00
Side steps (four)	-	-	-	-	□	■	-	□	■	-	□	■	-	£195.84	£39.17	£235.00
Tow ball, drop plate and electrics	□	□	□	□	□	□	□	□	□	□	□	□	□	£254.17	£50.83	£305.00
Under ride protection bar	□	□	□	□	□	□	□	□	□	□	□	□	□	£66.67	£13.33	£80.00
Rear door stowage net	-	-	-	-	-	-	■	-	-	■	-	-	-	-	-	-
Sunroof	-	-	-	-	□	□	□	□	□	□	-	-	-	£220.83	£44.17	£265.00

■ Standard □ Option nco No cost option - Not applicable (□) Only available as part of pack

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack
C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up

Prices effective from July 2012 (2013 Model Year). For use in the UK only.

DEFENDER 13MY PRICE LIST

DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

COMFORT AND CONVENIENCE - INTERIOR	CC	HT	PU	HCPU	SW	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE	VAT	RETAIL PRICE
Air conditioning	□	□	□	□	□	□	■	□	□	■	□	□	■	£895.83	£179.17	£1,075.00
Rubber floor trim	■	■	■	■	■	■	■	■	■	■	■	■	■	-	-	-
SEATING																
Twill Vinyl seats	■	■	■	■	■	-	-	■	-	-	■	-	-	-	-	-
Cloth seats (two) – includes map pocket on driver's seat	□	□	□	□	-	-	-	-	-	-	-	-	-	£129.17	£25.83	£155.00
Cloth seats (four) – includes map pocket on driver's seat	-	-	-	-	□	■	-	□	■	-	□	■	-	£212.50	£42.50	£255.00
Part leather seats (four) – includes map pocket on driver and passenger seats	-	-	-	-	-	-	■	-	-	■	-	-	■	-	-	-
Premium part leather seats with embossed head restraints	-	-	-	-	-	-	□	-	-	□	-	-	□	£833.33	£166.67	£1,000.00
Two seats – front only	■	■	■	■	-	-	-	-	-	-	-	-	-	-	-	-
Five seats – rear bench second row seat (three seats)	-	-	-	-	■	■	■	■	■	■	■	■	■	-	-	-
Seven seats – (additional third row) – Twill Vinyl	-	-	-	-	□	-	-	-	-	-	-	-	-	£341.67	£68.33	£410.00
Two additional cloth third row seats	-	-	-	-	□	□	-	-	-	-	-	-	-	£341.67	£68.33	£410.00
Two additional part leather third row seats	-	-	-	-	-	-	■	-	-	-	-	-	-	-	-	-
Cubby box – hi-line in Vinyl	□	□	□	□	□	□	■	□	□	■	□	□	■	£87.50	£17.50	£105.00
ENTERTAINMENT																
Radio preparation – includes aerial, no speakers	■	■	■	■	■	-	-	■	-	-	■	-	-	-	-	-
Single slot CD and radio with MP3/AUX	□	□	□	□	□	■	-	□	■	-	□	■	-	£366.67	£73.33	£440.00
Single slot CD and radio with MP3/AUX and Bluetooth®	□	□	□	□	□	-	■	□	-	■	□	-	■	£541.67	£108.33	£650.00
Single slot CD and radio with MP3/AUX and Bluetooth®	-	-	-	-	-	□	■	-	□	■	-	□	■	£175.00	£35.00	£210.00
Audio system upgrade – subwoofer mounted on front centre console storage compartment and dashboard mounted tweeter	-	-	-	-	-	-	□	-	-	□	-	-	-	£150.00	£30.00	£180.00

■ Standard □ Option nco No cost option – Not applicable (□) Only available as part of pack

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack
C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up

Prices effective from July 2012 (2013 Model Year). For use in the UK only.

DEFENDER 13MY PRICE LIST

DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

PACKS	CC	HT	PU	HCPU	SW	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE	VAT	RETAIL PRICE
CONVENIENCE PACK – electric front windows and remote central locking – (constituent parts standard on County and XS)	□	□	□	□	□	■	■	□	■	■	□	■	■	£375.00	£75.00	£450.00
COLD CLIMATE PACK – heated front seats and windscreen (available with Cloth seats only, constituent parts standard on XS)	□	□	□	□	□	□	■	□	□	■	□	□	■	£341.67	£68.33	£410.00
COMFORT PACK – Convenience Pack, single slot CD and radio with MP3/AUX and air conditioning	□	□	□	□	–	–	–	–	–	–	–	–	–	£1,375.00	£275.00	£1,650.00
OFF ROAD PACK – all Terrain Anti-Lock Braking System (ABS) and Electronic Traction Control (ETC), heavy duty steel wheel – Goodyear MT/R Tubeless tyre, tow ball, drop plate with electrics and under ride protection bar	□	□	□	□	□	–	–	□	□	–	□	□	–	£1,250.00	£250.00	£1,500.00
STYLE PACK – Boost alloy wheel and Continental Conti Cross Contact AT tyre, locking wheel nuts, Metallic paint, tow ball drop plate and electrics (not available with HD suspension) (only available with Metallic paint)	□	□	□	□	–	–	–	–	–	–	–	–	–	£1,150.00	£230.00	£1,380.00

■ Standard □ Option nco No cost option – Not applicable (□) Only available as part of pack

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack
C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up

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DEFENDER 13MY PRICE LIST

DEFENDER 130 FEATURES AND OPTIONS

WHEELS AND TYRES	CC	DC CC	DC HCPU	LIST PRICE	VAT	RETAIL PRICE
Heavy duty steel wheel and Continental Conti Cross Contact AT tyre	■	■	■	–	–	–
Heavy duty steel wheel and Goodyear MT/R Tubeless tyre	nco	nco	nco	–	–	–
Heavy duty steel wheel and Michelin XZL Tubed tyre 750x16	□	□	□	£79.17	£15.83	£95.00
Heavy duty steel wheel and Michelin XZL Tubed tyre	nco	nco	nco	–	–	–
COLOUR, TRIM AND ORNAMENTATION						
Body-coloured wheel arches	□	□	□	£62.50	£12.50	£75.00
Body-coloured roof	□	□	□	£170.83	£34.17	£205.00
Silver Contrast Roof (not available with 110 Hard Top or body-coloured roof)	□	□	□	£400.00	£80.00	£480.00
Black Contrast Roof (not available with 110 Hard Top or body-coloured roof)	□	□	□	£400.00	£80.00	£480.00
Red Contrast Roof (not available with 110 Hard Top or body-coloured roof)	□	□	□	£400.00	£80.00	£480.00
Grey Contrast Roof (not available with 110 Hard Top or body-coloured roof)	□	□	□	£400.00	£80.00	£480.00
Solid paint	■	■	■	–	–	–
Metallic paint	□	□	□	£445.83	£89.17	£535.00
Premium Metallic paint	□	□	□	£816.67	£163.33	£980.00
SAFETY AND SECURITY						
Perimetric and volumetric sensing alarm with immobilisation and battery backed sounder	■	■	■	–	–	–
Speed limiter – 56mph/90kph	□	□	□	£66.67	£13.33	£80.00
Speed limiter – 70mph/113kph	□	□	□	£66.67	£13.33	£80.00
Speed limiter – 75mph/120kph	□	□	□	£66.67	£13.33	£80.00
COMFORT AND CONVENIENCE - EXTERIOR						
Cargo cover – Beige without side windows	–	–	□	£341.67	£68.33	£410.00
Cargo cover – Black without side windows	–	–	□	£425.00	£85.00	£510.00
Front mudflaps	□	□	□	£41.67	£8.33	£50.00
Side steps (two)	□	–	–	£95.83	£19.17	£115.00
Side steps (four)	–	□	□	£195.84	£39.17	£235.00
Rear folding steps	–	–	□	£50.00	£10.00	£60.00
Tow ball, drop plate and electrics	□	□	□	£254.17	£50.83	£305.00
Under ride protection bar	□	□	□	£66.67	£13.33	£80.00

■ Standard □ Option nco No cost option – Not applicable (□) Only available as part of pack

CC = Chassis Cab DC = Double Cab Chassis Cab DC HCPU = Double Cab High Capacity Pick Up

Prices effective from July 2012 (2013 Model Year). For use in the UK only.

DEFENDER 13MY PRICE LIST

DEFENDER 130 FEATURES AND OPTIONS (CONTINUED)

COMFORT AND CONVENIENCE – INTERIOR	CC	DC CC	DC HCPU	LIST PRICE	VAT	RETAIL PRICE
Air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£895.83	£179.17	£1,075.00
Rubber floor trim	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	–	–	–
SEATING						
Twill Vinyl seats	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	–	–	–
Cloth seats (two)	<input type="checkbox"/>	–	–	£129.17	£25.83	£155.00
Cloth seats (four)	–	<input type="checkbox"/>	<input type="checkbox"/>	£212.50	£42.50	£255.00
Two seats – front only	<input checked="" type="checkbox"/>	–	–	–	–	–
Five seats – rear bench second row seat (three seats)	–	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	–	–	–
Cubby box – hi-line in Vinyl	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£87.50	£17.50	£105.00
ENTERTAINMENT						
Radio preparation – includes aerial, no speakers	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	–	–	–
Single slot CD and radio with MP3/AUX	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£366.67	£73.33	£440.00
Single slot CD and radio with MP3/AUX and Bluetooth®	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£541.67	£108.33	£650.00
PACKS						
CONVENIENCE PACK – electric front windows and remote central locking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£375.00	£75.00	£450.00
COMFORT PACK – Convenience Pack, single slot CD and radio with MP3/AUX and air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£1,375.00	£275.00	£1,650.00
COLD CLIMATE PACK – heated front seats and windscreen (available with Cloth seats only)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	£341.67	£68.33	£410.00

■ Standard □ Option nco No cost option – Not applicable (□) Only available as part of pack

CC = Chassis Cab DC = Double Cab Chassis Cab DC HCPU = Double Cab High Capacity Pick Up

Prices effective from July 2012 (2013 Model Year). For use in the UK only.

DEFENDER 13MY PRICE LIST

ACCESSORIES

WHEELS	PART NUMBER	LIST PRICE	VAT	RETAIL PRICE
16 inch Boost alloy wheel – 90 and 110*	RRC503400MNH	£188.33	£37.67	£226.00
Alloy wheels – Dual finish branded spoke 7Jx16**	VPLDW0001YCM	£226.67	£45.33	£272.00
Locking wheel nut kit – alloy wheels	STC8843AA	£66.67	£13.33	£80.00
Locking wheel nut kit – Stainless Steel alloy wheels	RRD500560	£10.00	£2.00	£12.00
Locking wheel nut kit – Stainless Steel alloy wheels	RTC9535	£66.67	£13.33	£80.00
Centre cap	RRJ500060MUZ	£7.83	£1.57	£9.40

INTERIOR				
Audio Connectivity Module	LR007467	£155.83	£31.17	£187.00
Boot/loadspace mat – Defender 07MY, 110, SW, without third row seats	LR005613	£132.50	£26.50	£159.00
Boot/loadspace mat – Defender 07MY, 90, SW, without third row seats	LR005614	£132.50	£26.50	£159.00
Boot/loadspace mat – rubber loadspace mat 110, SW, with third row seats	LR005040	£134.17	£26.83	£161.00
Boot/loadspace mat – rubber loadspace mat 90, SW, with third row seats	LR005615	£132.50	£26.50	£159.00
Boot/loadspace protector – 90, 110HT/SW without rearseats	LR005081	£149.17	£29.83	£179.00
Cargo barrier – 90/110 Hard Top	LR006785	£145.00	£29.00	£174.00
Cargo barrier – 110	LR006447	£235.00	£47.00	£282.00
Cargo barrier – 90	LR006448	£209.17	£41.83	£251.00
Seat covers – first row	LR005128	£120.83	£24.17	£145.00
Seat covers – second row – 90, third row – 110	LR005126	£83.33	£36.67	£220.00
Seat covers – second row, 110 and 130 vehicles	LR007925	£183.33	£36.67	£220.00
Child seat – Britax Duo Plus including tetherstrap (9-18kg)	LR006637	£316.19	£15.81	£332.00
Child seat – Britax Evolva 23 Ultra (15-36kg)	LR004940	£145.71	£7.29	£153.00
Cosy tot premium infant carrier (birth to 13kg)	EVY000102	£176.67	£8.83	£185.50
Cubby box	FJG500150PUY	£155.00	£31.00	£186.00
Fire extinguisher – 1kg	STC8529AA	£70.00	£14.00	£84.00
Fire extinguisher – 2kg	STC8138AB	£103.33	£20.67	£124.00
First aid kit	STC7642	£37.50	£7.50	£45.00

*Must be fitted with front and rear anti roll bars

**Must be fitted with front and rear anti roll bars and only available as replacement

Prices effective from July 2012 (2013 Model Year). Prices shown are not inclusive of fitting charges. For use in UK only.

DEFENDER 13MY PRICE LIST

ACCESSORIES (CONTINUED)

EXTERIOR	PART NUMBER	LIST PRICE	VAT	RETAIL PRICE
Chequer Plate Protection – 110D Black Chequer Plate Kit	EBN500051	£311.67	£62.33	£374.00
Chequer Plate Protection – 110D Silver Chequer Plate Kit	STC50381	£320.83	£64.17	£385.00
Chequer Plate Protection – 90D Black Chequer Plate Kit	EBN500050	£302.50	£60.50	£363.00
Chequer Plate Protection – 90D Silver Chequer Plate Kit	STC50245	£310.83	£62.17	£373.00
Chequer Plate Protection – Black Wing Top Protectors	LR005242	£204.17	£40.83	£245.00
Chequer Plate Protection – Satin Wing Top Protectors	LR005230	£204.17	£40.83	£245.00
Driving lamp kit	LR006815	£305.83	£61.17	£367.00
Worklight	RTC8921AA	£55.00	£11.00	£66.00
Bulb kit	STC8247AA	£20.00	£4.00	£24.00
Fixed lampguards – front single	345985	£30.00	£6.00	£36.00
Fixed lampguards – rear pair	VUB504110	£67.50	£13.50	£ 81.00
Hinged lampguards – front pair	STC53161	£113.33	£22.67	£136.00
Hinged lampguards – rear pair	STC53157	£113.33	£22.67	£136.00
Hinged lampguards – rear pair	STC53158	£113.33	£22.67	£136.00
Rear ladder	AGP710010	£160.83	£32.17	£193.00
Access ladder	STC50417	£91.67	£18.33	£110.00
Lighting kit – RHD with headlamp levelling dealerfit	VPLDV0001	£375.00	£75.00	£450.00
Lighting kit – RHD without headlamp levelling dealerfit	VPLDV0002	£375.00	£75.00	£450.00
Locking sliderpin	STC53017	£ 46.67	£9.33	£56.00
Luggage carrier – luggage rack	LR006848	£157.50	£31.50	£189.00
Luggage carrier – sports box	CAK500020	£301.67	£60.33	£362.00
Mudflaps – front	RTC9479	£56.67	£11.33	£68.00
Protection bar – 'A' Frame – Blackgrained	LR005235	£416.67	£83.33	£500.00
Protection bar – 'A' Frame – winch version	LR005742	£416.67	£83.33	£500.00
Raised Air Intake – plastic raised air intake	LR008383	£354.17	£70.83	£425.00
Rear folding doorstep	STC7632	£70.00	£14.00	£84.00
Rear stepbumper – 110	STC50301	£312.50	£62.50	£375.00

Prices effective from July 2012 (2013 Model Year). Prices shown are not inclusive of fitting charges. For use in UK only.

DEFENDER 13MY PRICE LIST

ACCESSORIES (CONTINUED)

EXTERIOR (CONTINUED)	PART NUMBER	LIST PRICE	VAT	RETAIL PRICE
Rear stepbumper – 90	STC50269AA	£312.50	£62.50	£375.00
Roof box – Luggage box	VPLDR0003	£318.33	£63.67	£382.00
Roof rack – Expedition roof rack 110 Hard Top/Station Wagon	LR004100	£828.33	£165.67	£994.00
Roof rack – Expedition roof rack 110/130 Crew Cab	LR004102	£656.67	£131.33	£788.00
Roof rack – Expedition roof rack 90 Hard Top/Station Wagon	LR004101	£702.50	£140.50	£843.00
Rubber mats – front footwell rubber mat pair	LR005039	£58.33	£11.67	£70.00
Rubber mats – rear footwell (second row) Crew Cab	LR005042	£56.67	£11.33	£68.00
Rubber mats – rear footwell rubber mat (second row) 110 Station Wagon	LR005041	£56.67	£11.33	£68.00
Sailboard carrier – Aqua Sport Carrier	LR006846	£89.17	£17.83	£107.00
Sidefolding step	STC7631	£70.00	£14.00	£84.00
Side protection runner, Black – 110 Station Wagon/Double Cab	VPLDP0004	£335.00	£67.00	£402.00
Side protection runner, Black – 90 Station Wagon	VPLDP0005	£292.50	£58.50	£351.00
Side protection runner, Stainless Steel – 90	STC50141	£416.67	£83.33	£500.00
Side steps – 110 side step kit (Black)	LR008375	£413.33	£82.67	£496.00
Side steps – 90 side step kit (Black)	LR008379	£324.17	£64.83	£389.00
Ski box – fitting kit	VUB504520	£38.33	£7.67	£46.00
Ski rack – Ski carrier – with sliderail	LR006849	£125.00	£25.00	£150.00
Snowchains – 235/65 x R16 tyres	STC8518	£406.67	£81.33	£488.00
Snowchains – 7.5 x R16 tyres	STC7664	£409.17	£81.83	£491.00
Sports bars	STC7582	£154.17	£30.83	£185.00
Tie straps – strap – roof rack lashing	CAR500010	£12.50	£2.50	£15.00
Tool kit	STC8244AB	£75.83	£15.17	£91.00
60th LE Under Shield	LR008247	£338.33	£67.67	£406.00
Vinyl wheel cover – 205 and 600 x R16 tyre	STC8485AA	£85.83	£17.17	£103.00
Vinyl wheel cover – 235 x R16 tyre	STC7665AA	£85.83	£17.17	£103.00
Vinyl wheel cover – 265 x R16 tyre	STC8487AA	£85.83	£17.17	£103.00
Vinyl wheel cover – 7.5 x R16 tyre	STC8488AA	£85.83	£17.17	£103.00
Warning triangle – multifit	KCC500021	£17.50	£3.50	£21.00

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DEFENDER 13MY PRICE LIST

ACCESSORIES (CONTINUED)

TOWING/WINCHING	PART NUMBER	LIST PRICE	VAT	RETAIL PRICE
Tow ball	RTC8891AA	£14.17	£2.83	£17.00
Tow bar – misc – jaw and pin	LR008244	£132.50	£26.50	£159.00
Tow bar – multi height tow bar – 110 HCPU and 130	LR006312	£199.17	£39.83	£239.00
Tow bar – multi height tow bar – 90	LR006309	£165.83	£33.17	£199.00
Tow bar – multi height tow bar – 110	LR006310	£165.83	£33.17	£199.00
Tow bar – bolt on ball – 110 inch adjustable tow bar	LR007222	£165.83	£33.17	£199.00
Tow bar – bolt on ball – 110 inch HCPU and 130 inch adjustable tow bar	LR007223	£224.17	£44.83	£269.00
Tow bar – bolt on ball – 90 inch adjustable tow bar	LR007221	£165.83	£33.17	£199.00
Towing electrics – 13 PIN towing kit	LR005919	£102.50	£20.50	£123.00
Towing electrics – ‘N’ Type – 12N towing kit	LR005920	£68.33	£13.67	£82.00
Towing electrics – ‘S’ Type – 12S towing kit	LR005921	£86.67	£17.33	£104.00
Winch – 9.5ti winch with air conditioning	VUB500820	£1,950.00	£390.00	£2,340.00
Winch accessory kit	STC53202	£223.33	£44.67	£268.00
Winch soft cover – 9.5ti	VUK500050	£141.67	£28.33	£170.00
Tow strap	STC8919AA	£54.17	£10.83	£65.00

All Land Rover Approved Accessories fitted by a Land Rover Dealership within one month or 1,000 miles (which ever occurs first) of the handover of a new vehicle will benefit from the same warranty terms and period of cover as the vehicle warranty. Accessories purchased outside of these parameters will be subject to 12 months unlimited mileage warranty. All Land Rover Approved Accessories are rigorously tested to the same exacting standards as those applied to our vehicles. Performance in extreme hot or cold temperatures, corrosion resistance, impact and air bag deployment, highlight some of the exhaustive product testing carried out to ensure accessories are both durable and importantly, continue to comply with current legislation.

All our accessories are designed to be an integral part of Land Rover vehicles, while many items such as roof carriers are simple to fit, some products require specialist tools and diagnostics equipment to ensure correct integration with the vehicle structure and electrical systems.

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DEFENDER 13MY PRICE LIST

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LAND ROVER FINANCE

Land Rover Finance offers a wide range of competitive finance and insurance plans, developed exclusively for Land Rover owners and tailored to meet all your individual requirements*. With Land Rover Finance you are dealing with people who have a close working relationship with your local Dealership and who are as passionate about Land Rover as you are.

Your Land Rover Dealership will match your personal or business requirements to the most appropriate finance plan, provide you with quotations and process your application.

WARRANTY

Every new Land Rover supplied by Land Rover UK comes with a standard three year unlimited mileage warranty. Please apply to your Dealership at the time of purchase for full details of the manufacturer's terms and conditions.

*Finance is subject to status and conditions. Available to over 18's in the UK only. Guarantees/Indemnities may be required. Certain categories of business user may be excluded.

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