

2012 MODEL YEAR PRICE LIST – DECEMBER 2011

DEFENDER	LIST PRICE £	CO ₂ OFFSET £	VAT £	RETAIL PRICE £	ON-THE-ROAD PRICE £
90					
Hard Top	17,905.00	120.00	3,605.00	21,630.00	21,895.00
Pick Up	17,155.00	120.00	3,455.00	20,730.00	20,995.00
Station Wagon	19,488.33	120.00	3,921.67	23,530.00	23,795.00
County Station Wagon	21,321.67	120.00	4,288.33	25,730.00	25,995.00
XS Station Wagon	24,238.33	120.00	4,871.67	29,230.00	29,495.00
110					
Chassis Cab	17,895.00	130.00	3,605.00	21,630.00	21,895.00
Hard Top	19,228.33	130.00	3,871.67	23,230.00	23,495.00
Pick Up	18,561.67	130.00	3,738.33	22,430.00	22,695.00
High Capacity Pick Up	19,145.00	130.00	3,855.00	23,130.00	23,395.00
Station Wagon	21,395.00	130.00	4,305.00	25,830.00	26,095.00
County Station Wagon	23,145.00	130.00	4,655.00	27,930.00	28,195.00
XS Station Wagon	26,561.67	130.00	5,338.33	32,030.00	32,295.00
Utility Wagon	21,395.00	130.00	4,305.00	25,830.00	26,095.00
County Utility Wagon	23,145.00	130.00	4,655.00	27,930.00	28,195.00
XS Utility Wagon	25,728.33	130.00	5,171.67	31,030.00	31,295.00
Double Cab	19,978.33	130.00	4,021.67	24,130.00	24,395.00
County Double Cab	21,478.33	130.00	4,321.67	25,930.00	26,195.00
XS Double Cab	24,228.33	130.00	4,871.67	29,230.00	29,495.00
130					
Chassis Cab	20,645.00	130.00	4,155.00	24,930.00	25,195.00
Double Cab Chassis Cab	22,395.00	130.00	4,505.00	27,030.00	27,295.00
Double Cab	24,061.67	130.00	4,838.33	29,030.00	29,295.00

ON-THE-ROAD PRICE - Includes First Year Vehicle Excise Duty - £210 for all derivatives for 12 months (effective 1st April 2011 - subject to statutory changes) and a £55 Government Vehicle First Registration Fee. Fuel supplied by the dealership and other goods or services supplied by agreement between customer and dealership not included.



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FUEL ECONOMY

URBAN

Maximum 24.6mpg Minimum 20.8mpg

EXTRA URBAN

Maximum 31.0mpg Minimum 29.1mpg

COMBINED

Maximum 28.3mpg Minimum 25.5mpg

CO. EMISSIONS

Maximum 295 a/km Minimum 266 g/km

The results given here do not express or imply any guarantee of the fuel consumption of any particular vehicles for which this Information is supplied. Vehicles are not individually tested, and there are inevitably differences between individual vehicles of the same model. In addition, the vehicle may incorporate particular modifications that affect its fuel consumption. Furthermore, the driver's style and road traffic conditions, as well as the extent to which the vehicle has been driven and the standard of maintenance will all affect its fuel consumption. Information as to the results of the officially approved tests on all vehicles tested is available to customers on the premises where these vehicles are displayed.

STANDARD FEATURES

Engine & Transmission Engine

• 2.2 litre 4 cylinder diesel engine.

Transmission

• 6 speed manual transmission.

Suspension & Driving Dynamics

- Front axle 2 pin differential
- · Power assisted steering
- · Underseat bottle jack.

EXTERIOR FEATURES

Comfort & Convenience

- Cubby Box Low-line, with deep stowage tray
- Exterior mirrrors manual adjustment
- · Heated Rear Screen
- · Tinted glass, front and side
- Rear Mudflaps
- · Lower Tailgate
- · Windscreen wash/wipe system with intermittent function
- Cup holders x2
- Interior rear view mirrors manual dipping
- Sun visors driver and front passenger
- · Graphite IP insert.

Headlamps & Lighting

· Halogen headlamps.

Seating

• Map Pocket Driver & Passenger.

Trim & Styling

• Front 'Land Rover' Badge - Brunel.

Wheels & Tyres

· Spare wheel - full size.

INTERIOR FEATURES Comfort & Convenience

- Cupholders x2
- Interior rear view mirror manual dipping
- Sun visors driver and front passenger

Trim Finish

• IP insert – graphite.



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DEFENDER 90 FEATURES AND OPTIONS

Wheels & Tyres	нт	PU	sw	C SW	XS SW	LIST PRICE £	VAT £	RETAIL PRICE £
Boost Alloy and Continental Conti Cross Contact AT Tyres				•	•	866.67	173.33	1,040.00
Boost Alloy (from steel) and Goodyear Wrangler MT/R Tyre including front and rear anti-roll bars				-	-	1,079.17	215.83	1,295.00
Boost Alloy (existing alloy) and Goodyear Wrangler MT/R Tyre including front and rear anti-roll bars	-	-	-			212.50	42.50	255.00
Dual Finish Alloy Wheel & Continental Conti Cross Contact AT Tyre including front and rear anti-roll bars				-	-	1,250.00	250.00	1,500.00
Dual Finish Alloy Wheel & Continental Conti Cross Contact AT Tyre including front and rear anti-roll bars	-	-	-			383.33	76.67	460.00
Dual Finish Alloy Wheel & Goodyear Wrangler MT/R Tyre including front and rear anti-roll bars				-	-	1,462.50	292.50	1,755.00
Dual Finish Alloy Wheel & Goodyear Wrangler MT/R Tyre including front and rear anti-roll bars	-	-	-			595.84	119.17	715.00
Locking Wheel Nuts (standard with alloy wheels)	(□)	(□)	(□)	•	•	-	-	-
Heavy Duty Steel Wheel – Goodyear Wrangler MT/R Tyre				nco	nco	300.00	60.00	360.00
Steel Wheel & Michelin Latitude Cross Tubeless Tyre 7.50 R16		•	•	-	-	-	-	-
Steel Wheel & Michelin XZL Tubed Tyre 7.50 R16				=	=	291.67	58.33	350.00
Steel Wheel & Michelin XZL Tubeless Tyres 7.50 R16				=	-	212.50	42.50	255.00
Gloss Black Saw Tooth Alloy Wheel & Goodyear MT/R Tyre				=	=	1,462.50	292.50	1,755.00
Gloss Black Saw Tooth Alloy Wheel & Goodyear MT/R Tyre	-	-	-			595.84	119.17	715.00
Colour, Trim & Ornamentation								
Body Coloured Wheel Arches				•	-	62.50	12.50	75.00
Body Coloured Roof				•	-	170.83	34.17	205.00
Solid paint	•	•	•	•	-	-	-	-
Metallic paint					nco	446.00	89.00	535.00
Grille - Brunel finish	-	-	-	•		-	-	-
Headlamp surrounds – Brunel finish	-	-	-	•	•	-	-	-
Rear ¼ windows	(□)	=		•	•	-	=	-
Station Wagon style roof (including alpine lights)	(□)	-	•	•	•	-	-	-
Hard Top – Plain roof		=	=	=	-	-	=	-

lacksquare Standard \Box Option nco No cost option - Not applicable \Box Only available as part of pack

HT = Hard Top PU = Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

DEFENDER 90 FEATURES AND OPTIONS (CONTINUED)

Safety & Security	НТ	PU	sw	C SW	XS SW	LIST PRICE £	VAT £	RETAIL PRICE £
All terrain Anti-lock Braking System (ABS)/Electronic Traction Control (ETC)					•	1,158.33	231.67	1,390.00
Battery back up sounder (433mhz) – perimetric/volumetric alarm		•	•	•		-	-	_
Speed Limiter – 56mph/90kph						66.67	13.33	80.00
Speed Limiter – 70mph/113kph						66.67	13.33	80.00
Speed Limiter – 75mph/120kph						66.67	13.33	80.00
Comfort & Convenience – Exterior								
Heated rear screen and rear wash wipe	•	-	•	•	•	-	-	-
Cargo cover for Pick Up Beige – without side windows	-		-	-	-	254.17	50.83	305.00
Cargo cover for Pick Up Black – without side windows	-		-	-	-	337.50	67.50	405.00
Front mudflaps				•	-	41.67	8.33	50.00
Rear folding step			•	•	-	50.00	10.00	60.00
Side runners. Not available with side steps					-	300.00	60.00	360.00
Side steps				•	-	91.67	18.33	110.00
Tow ball, drop plate and electrics						254.17	50.83	305.00
Tow pintel, drop plate and electrics						254.17	50.83	305.00
Under ride protection bar						66.67	13.33	80.00
Rear door stowage net	-	-	-	-	-	=	=	-
Sunroof (Available for 90 Hard Top when Roof Appointment Pack is selected)	(□)	-				220.83	44.17	265.00
Comfort & Convenience – Interior								
Air conditioning					•	895.83	179.17	1,075.00
Rubber floor mats front and lower trim – two seats		•	•	-	-	-	-	_
Carpet floor trim	-	-	-	•		-	-	-

[■] Standard □ Option nco No cost option − Not applicable (□) Only available as part of pack

 $HT = Hard Top \quad PU = Pick \ Up \quad SW = Station \ Wagon \quad C \ SW = County \ Station \ Wagon \quad XS \ SW = XS \ Specification \ Station \ Wagon \ STATE \$



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

DEFENDER 90 FEATURES AND OPTIONS (CONTINUED)

Seating	НТ	PU	sw	C SW	XS SW	LIST PRICE £	VAT £	RETAIL PRICE £
Twill vinyl seats	•	•	•	-	-	-	-	-
Cloth seats (two)			-	-	=	129.17	25.83	155.00
Cloth seats (four)	-	-		•	=	212.50	42.50	255.00
Part leather seats	=	=	=	=	•	=	=	-
Two seats	•	•	=	=	=	=	=	-
Four seats	-	-	•	•	•	=	-	-
Cubby box – Hi-Line in Vinyl					•	87.50	17.50	105.00
Entertainment								
Radio Preparation – including aerial, no speakers	•	•	•	-	-	-	-	-
Single Slot CD and Radio and dash mounted tweeters				•	-	325.00	65.00	390.00
Single Slot CD and Radio – including MP3/AUX and dash mounted tweeters				-	•	366.67	73.33	440.00
Single Slot CD and Radio – including MP3/AUX and dash mounted tweeters	=	-	=		•	41.67	8.33	50.00
Packs								
CONVENIENCE PACK - Electric front windows and remote central locking				•	•	375.00	75.00	450.00
COLD CLIMATE PACK – Heated front seats and windscreen (Not available with vinyl trim)					•	341.67	68.33	410.00
COMFORT PACK – Convenience Pack, Single Slot CD and Radio including MP3/AUX and Air Conditioning			=	-	-	1,375.00	275.00	1,650.00
ROOF APPOINTMENT PACK – Hard Top only, Station Wagon Roof, Plain Hard Top and Rear ¼ windows		-	-	-	-	212.50	42.50	255.00
EXTERIOR PACK – Body Coloured Roof and Wheel Arches, Roof Appointment Pack, Front Mudflaps, Side Steps, Rear Folding Step		-	=	=	=	379.17	75.83	455.00
OFF ROAD PACK – All Terrain Anti-Lock Braking System (ABS) and Electronic Traction Control (ETC), Heavy Duty Steel Wheel – Goodyear MT/R Tubeless Tyre, Tow Ball, Drop Plate with Electrics and Under Ride Protection Bar				-	-	1,250.00	250.00	1,500.00
STYLE PACK – Boost Alloy wheel with Continental Conti Cross Contact AT tyre, locking wheel nuts, anti roll bars, metallic paint and Tow Ball Drop Plate with electrics (Only available with Metallic paint)			-	-	-	1,275.00	255.00	1,530.00

[■] Standard □ Option nco No cost option - Not applicable (□) Only available as part of pack



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DEFENDER 110 FEATURES AND OPTIONS

Vheels & Tyres	CC	нт	PU	нсри	sw	c sw	XS SW	SW UT	SW UT	SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE £	VAT £	RETAIL PRICE £
Boost Alloy and Continental Conti Cross Contact AT Tyre						-	-		-	-			-	679.17	135.83	815.00
Boost Alloy and Goodyear Wrangler MT/R Tyre						-	-		-	-		-	-	891.67	178.33	1,070.00
Boost Alloy and Goodyear Wrangler MT/R Tyre	-	-	-	-	-			-			-			212.50	42.50	255.00
Oual Finish Alloy Wheel & Continental Conti Cross Contact AT Tyre						-	-		-	-		-	-	1,062.50	212.50	1,275.00
Oual Finish Alloy Wheel & Continental Conti Cross Contact AT Tyre	-	-	-	-	-			-			-			383.33	76.67	460.00
Oual Finish Alloy Wheel & Goodyear Wrangler MT/R Tyre						-	-		-	-		-	-	1,275.00	255.00	1,530.00
Oual Finish Alloy Wheel & Goodyear Wrangler MT/R Tyre	-	-	-	-	-			-			-			595.84	119.17	715.00
leavy Duty Steel Wheel – Goodyear Wrangler MT/R Tyre when ordered as a stand alone option)						nco	nco		nco	nco		nco	nco	300.00	60.00	360.00
ocking Wheel Nuts (standard with alloy wheels)	(□)	(□)	(□)	(0)	(□)		•	(□)	•	-	(□)	-		-	-	-
Steel Wheel – Michelin Latitude Cross Tubeless Tyre 7.50R16	•		•	•		-	-		-	-	•	-	-	-	-	-
Steel Wheel – Michelin XZL Tubed Tyres 7.50R16						-	-		-	-		-	-	287.50	57.50	345.00
Steel Wheel – Michelin XZL Tubeless Tyres 7.50R16						-	-		-	-		-	-	212.50	42.50	255.00
iloss Black Saw Tooth Alloy Wheel & Goodyear MT/R Tyre				-		-	-		-	-		-	-	1,275.00	255.00	1,530.00
Sloss Black Saw Tooth Alloy Wheel & Goodyear MT/R Tyre	-		-	-	-			-			-			595.84	119.17	715.00
Colour, Trim & Ornamentation																
Vheel arches – body colour						•				-			•	62.50	12.50	75.00
Roof – body colour		-				•			-	-			•	170.83	34.17	205.00
Solid paint	•		-					-	-	-	-	-	-	-	-	-
Metallic paint							nco			nco			nco	455.83	89.17	535.00
leadlamp surrounds – Brunel finish	=	-	-	-	-			-	-	-	-			-	-	-
Grille - Brunel finish	=	-	-	-	-	•		-	-	•	-	•	•	-	-	-
lard Top – plain	=	•	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Station Wagon Roof	=	-	-	-	-	•		•	•	-	-	-	-	-	-	-
Rear ¼ windows	-	(□)	-	-	-	•		-	-	-	-	-	-	-	-	-

[■] Standard □ Option nco No cost option - Not applicable (□) Only available as part of pack

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up Prices effective from December 2011 (2012 Model Year). For use in the UK only.



2012 MODEL YEAR PRICE LIST - DECEMBER 2011

DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

Safety & Security	CC	нт	PU	НСРИ	sw	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE £	VAT £	RETAIL PRICE £
Anti-lock Braking System (ABS)/ Electronic Traction Control (ETC)													-	1,158.33	231.67	1,390.00
Perimetric/volumetric alarm with immobilisation and battery packed Sounder	•	•	•	•	•	•	•	•	•	•	•	•	•	-	-	-
Speed Limiter – 56mph/90kph														66.67	13.33	80.00
Speed Limiter – 70mph/113kph														66.67	13.33	80.00
Speed Limiter – 75mph/120kph														66.67	13.33	80.00
Comfort & Convenience – Exterior																
Heated rear screen and rear wash wipe	=		=	-	-		-	-	-		-	-	-	=	-	
Cargo Cover/hood Beige (no side windows) for pick ups only	-	-		-	-	-	-	-	-	-		-	nco	295.83	59.17	355.00
Cargo Cover/hood Beige (no side windows) for pick ups only	-	-	-		-	-	-	-	-	-			nco	341.67	68.33	410.00
Cargo Cover/hood Black (with side windows) for pick ups only	-	-	-	-	-	-	-	-	-	-			-	83.33	16.67	100.00
Front mudflaps							-						-	41.67	8.33	50.00
Rear folding step	-				•	•	•				-	-	-	50.00	10.00	60.00
Side runners	-	-	-	-			•			•			-	300.00	60.00	360.00
Side steps (two)					-	-	-	-	-	-	-	-	-	95.83	19.17	115.00
Side steps (four)	-	-	-	-			-			-			-	195.84	39.17	235.00
Tow ball, drop plate and electrics														254.17	50.83	305.00
Tow pintel, drop plate and electrics														254.17	50.83	305.00
Under ride protection bar														66.67	13.33	80.00
Rear door stowage net	-	-	-	-	-	-	•	-	-	•	-	-	-	-	-	-
Sunroof	-	-	-	-							-	-	-	220.83	44.17	265.00

[■] Standard □ Option nco No cost option - Not applicable (□) Only available as part of pack



2012 MODEL YEAR PRICE LIST - DECEMBER 2011

DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

Comfort & Convenience - Interior	СС	нт	PU	НСРИ	sw	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE £	VAT £	RETAIL PRICE £
Air conditioning							•			-			-	895.83	179.17	1,075.00
Rubber Floor Trim	•	•	-	•	-	-	-	-	-	-	-	-	-	-	-	-
Carpet Floor Trim	-	-	-	-	-	•	•	-	•	•	-	•	•	-	-	-
Seating																
Twill vinyl seats	•	•			•	-	-	-	-	-	-	-	-	-	-	-
Cloth seats (two)					-	-	-	-	-	-	-		-	129.17	25.83	155.00
Cloth seats (five and seven)	-	-	-	-		•	-		•	-		•	-	212.50	42.50	255.00
Part leather seats	-	-	-	-	-	-	•	-	-	•	-	-	•	-	-	-
Two seats	•	•		•	-	-	-	-	-	-	-	-	-	-	-	-
Five seats	-	-	-	-			-							-	-	-
Seven seats – (additional 3rd row)	-	-	-	-			•	-	-	-	-	-	-	341.67	68.33	410.00
Cubby box							•			•			•	87.50	17.50	105.00
Entertainment																
Radio Preparation – including aerial, no speakers	•		•		•	-	-		-	-	-	-	=	-	-	
Single Slot CD and Radio and dash mounted tweeters							-			-			-	325.00	65.00	390.00
Single Slot CD and Radio including MP3/AUX and dash mounted tweeters						-	•		-	•		-	•	366.67	73.33	440.00
Single Slot CD and Radio including MP3/AUX and dash mounted tweeters	-	-	-	-	-		•	-		•	-		•	41.67	8.33	50.00

[■] Standard □ Option nco No cost option - Not applicable

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up



2012 MODEL YEAR PRICE LIST - DECEMBER 2011

DEFENDER 110 FEATURES AND OPTIONS (CONTINUED)

Packs	СС	нт	PU	НСРИ	sw	C SW	XS SW	SW UT	C SW UT	XS SW UT	DCPU	C DCPU	XS DCPU	LIST PRICE £	VAT £	RETAIL PRICE £
CONVENIENCE PACK – Electric front windows and remote central locking						•	•		•	•		•	•	375.00	75.00	450.00
COLD CLIMATE PACK — Heated front seats and windscreen (available with CLOTH Seats only)							•			•			•	341.67	68.33	410.00
COMFORT PACK — Convenience Pack, Single Slot CD and Radio with MP3/AUX and Air Conditioning					-	-	-	-	-	-	-	-	-	1,375.00	275.00	1,650.00
EXTERIOR PACK – Body Coloured Roof and Wheel Arches, Front Mudflaps, Side Steps and Rear Folding Step	-	-			-	-	-	-	-	-	-	-	-	379.17	75.83	455.00
OFF ROAD PACK — All Terrain Anti-Lock Braking System (ABS) and Electronic Traction Control (ETC), Heavy Duty Steel Wheel — Goodyear MT/R Tubeless Tyre, Tow Ball, Drop Plate with Electrics and Under Ride Protection Bar						-	-			-			-	1,250.00	250.00	1,500.00
STYLE PACK – Boost Alloy Wheel and Continental Conti Cross Contact AT Tyre, Locking Wheel Nuts, Anti-roll Bars, Metallic Paint, Tow Ball Drop Plate and Electrics (NOT available with HD suspension) (Only available with Metallic Paint)	-				-	=	-	-	-	-	-	-	-	1,150.00	230.00	1,380.00

[■] Standard □ Option nco No cost option - Not applicable

CC = Chassis Cab HT = Hard Top PU = Pick Up HCPU = High Capacity Pick Up SW = Station Wagon C SW = County Station Wagon XS SW = XS Specification Station Wagon SW UT = Station Wagon with Utility Pack C SW UT = County Station Wagon with Utility Pack XS SW UT = XS Specification Station Wagon with Utility Pack DCPU = Double Cab Pick Up C DCPU = County Double Cab Pick Up XS DCPU = XS Specification Double Cab Pick Up



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

DEFENDER 130 FEATURES AND OPTIONS

Wheels & Tyres	cc	DC CC	DC HCPU	LIST PRICE £	VAT £	RETAIL PRICE £
Heavy Duty Steel Wheel – Continental Conti Cross Contact AT Tyres			•	=	=	-
Heavy Duty Steel Wheel – Goodyear MT/R Tubeless Tyres	nco	nco	nco	-	-	-
Heavy Duty Steel Wheel – Michelin XZL Tubed Tyres 750x16				79.17	15.83	95.00
Heavy Duty Steel Wheel – Michelin XZL Tubed Tyres	nco	nco	nco	_	-	-
Colour, Trim & Ornamentation						
Wheel arches – body colour				62.50	12.50	75.00
Roof – body colour				170.83	34.17	205.00
Solid paint	•	•	•	-	-	-
Metallic paint		0		445.83	89.17	535.00
Safety & Security						
Perimetric and volumetric sensing alarm with immobilisation and battery backed sounder	•	•	•	-	-	-
Speed Limiter – 56mph/90kph				66.67	13.33	80.00
Speed Limiter – 70mph/113kph				66.67	13.33	80.00
Speed Limiter – 75mph/120kph		0		66.67	13.33	80.00
Comfort & Convenience - Exterior						
Cargo cover – Beige without side windows	-	-		341.67	68.33	410.00
Cargo cover – Black without side windows	=	-		425.00	85.00	510.00
Front mudflaps				41.67	8.33	50.00
Side steps (two)		-	-	95.83	19.17	115.00
Side steps (four)	=			195.84	39.17	235.00
Rear Folding Steps	=	-		50.00	10.00	60.00
Tow ball, drop plate and electrics				254.17	50.83	305.00
Tow pintel, drop plate and electrics				254.17	50.83	305.00
Under ride protection bar				66.67	13.33	80.00

 $[\]blacksquare \ \, \text{Standard} \ \, \square \ \, \text{Option} \quad \text{nco No cost option} \quad - \ \, \text{Not applicable} \quad \big(\square\big) \ \, \text{Only available as part of pack}$ CC = Chassis Cab DC = Double Cab Chassis Cab DC HCPU = Double Cab High Capacity Pick Up Prices effective from December 2011 (2012 Model Year). For use in the UK only.



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

DEFENDER 130 FEATURES AND OPTIONS (CONTINUED)

Comfort & Convenience – Interior	CC	DC CC	DC HCPU	LIST PRICE £	VAT £	RETAIL PRICE £
Air conditioning				895.83	179.17	1,075.00
Rubber floor trim	•	•	-	-	-	-
Seating						
Twill vinyl seats	•	•	•	-	-	-
Cloth seats (two)		-	-	129.17	25.83	155.00
Cloth seats (five)	-			212.50	42.50	255.00
Two seats	•	-	-	-	-	-
Five seats	-	•	•	-	-	-
Cubby box				87.50	17.50	105.00
Entertainment						
Radio Preparation – including aerial, no speakers	•	•	•	-	-	-
Single Slot CD and Radio and dash mounted tweeters				325.00	65.00	390.00
Single Slot CD and Radio including MP3/AUX and dash mounted tweeters				366.67	73.33	440.00
Packs						
CONVENIENCE PACK – electric front windows and remote central locking				375.00	75.00	450.00
COMFORT PACK – Convenience Pack, Single Slot CD and Radio with MP3/AUX and Air Conditioning				1,375.00	275.00	1,650.00
COLD CLIMATE PACK – heated front seats and windscreen (Available with CLOTH seats only)				341.67	68.33	410.00

 $[\]blacksquare \ \, \text{Standard} \quad \Box \ \, \text{Option} \quad \text{nco No cost option} \quad - \ \, \text{Not applicable} \quad (\Box) \ \, \text{Only available as part of pack}$

CC = Chassis Cab DC = Double Cab Chassis Cab DC HCPU = Double Cab High Capacity Pick Up



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

ACCESSORIES

	PART	LIST PRICE	VAT	RETAIL PRICE
Wheels	NUMBER	£	£	£
16 inch Boost Alloy Wheel – 90 and 110*	RRC503400MNH	188.33	37.67	226.00
Alloy Wheels – Dual Finish Branded Spoke 7Jx16**	VPLDW0001YCM	226.67	45.33	272.00
Locking wheel nut kit – Alloy Wheels	STC8843AA	66.67	13.33	80.00
Locking wheel nut kit – Stainless Steel Alloy Wheels	RRD500560	10.00	2.00	12.00
Locking wheel nut kit – Stainless Steel Alloy Wheels	RTC9535	66.67	13.33	80.00
Centre Cap	RRJ500060MUZ	7.83	1.57	9.40
Interior				
Audio Connectivity Module	LR007467	155.83	31.17	187.00
Boot/Loadspace Mat – Defender 07MY, 110, SW, without 3rd row seats	LR005613	132.50	26.50	159.00
Boot/Loadspace Mat – Defender 07MY, 90, SW, without 3rd row seats	LR005614	132.50	26.50	159.00
Boot/Loadspace Mat – Rubber Loadspace mat 110, SW, with 3rd row seats	LR005040	134.17	26.83	161.00
Boot/Loadspace Mat – Rubber Loadspace mat 90, SW, with 3rd row seats	LR005615	132.50	26.50	159.00
Boot/Loadspace Protector – 90, 110HT/SW without rearseats	LR005081	149.17	29.83	179.00
Cargo Barrier – 90/110 Hardtop	LR006785	145.00	29.00	174.00
Cargo Barrier – 110	LR006447	235.00	47.00	282.00
Cargo Barrier – 90	LR006448	209.17	41.83	251.00
Seat Covers – 1st Row	LR005128	120.83	24.17	145.00
Seat Covers – 2nd Row – 90, 3rd Row – 110	LR005126	183.33	36.67	220.00
Seat Covers – 2nd Row, 110 & 130 vehicles	LR007925	183.33	36.67	220.00
Child Seat – Britax Duo Plus including tetherstrap (9-18kg)	LR006637	316.19	15.81	332.00
Child Seat – Britax Evolva 23 Ultra (15-36kg)	LR004940	145.71	7.29	153.00
Cosy tot premium infant carrier (birth to 13kg)	EVY000102	176.67	8.83	185.50
Cubby Box	FJG500150PUY	155.00	31.00	186.00
Fire extinguisher – 1kg	STC8529AA	70.00	14.00	84.00
Fire extinguisher – 2kg	STC8138AB	103.33	20.67	124.00
First aid kit	STC7642	37.50	7.50	45.00

^{*}Must be fitted with front and rear anti roll bars

Prices effective from December 2011 (2012 Model Year). Prices shown are not inclusive of fitting charges. For use in UK only.

^{**}Must be fitted with front and rear anti roll bars and only available as replacement



2012 MODEL YEAR PRICE LIST – DECEMBER 2011

ACCESSORIES (CONTINUED)

Exterior	PART	LIST PRICE	VAT	RETAIL PRICE
	NUMBER	£	£	£
Chequer Plate Protection – 110D Black Chequer Plate Kit	EBN500051	311.67	62.33	374.00
Chequer Plate Protection – 110D Silver Chequer Plate Kit	STC50381	320.83	64.17	385.00
Chequer Plate Protection – 90D Black Chequer Plate Kit	EBN500050	302.50	60.50	363.00
Chequer Plate Protection – 90D Silver Chequer Plate Kit	STC50245	310.83	62.17	373.00
Chequer Plate Protection – Black Wing Top Protectors	LR005242	204.17	40.83	245.00
Chequer Plate Protection – Satin Wing Top Protectors	LR005230	204.17	40.83	245.00
Driving Lamp Kit	LR006815	305.83	61.17	367.00
Worklight	RTC8921AA	55.00	11.00	66.00
Bulb Kit	STC8247AA	20.00	4.00	24.00
Fixed lampguards – front single	345985	30.00	6.00	36.00
Fixed lampguards – rear pair	VUB504110	67.50	13.50	81.00
Hinged lampguards – front pair	STC53161	113.33	22.67	136.00
Hinged lampguards – rear pair	STC53157	113.33	22.67	136.00
Hinged lampguards – rear pair	STC53158	113.33	22.67	136.00
Rear Ladder	AGP710010	160.83	32.17	193.00
Access Ladder	STC50417	91.67	18.33	110.00
Lighting Kit – RHD with headlamp levelling dealerfit	VPLDV0001	375.00	75.00	450.00
Lighting Kit – RHD without headlamp levelling dealerfit	VPLDV0002	375.00	75.00	450.00
Locking sliderpin	STC53017	46.67	9.33	56.00
Luggage Carrier – Luggage Rack	LR006848	157.50	31.50	189.00
Luggage Carrier – Sports Box	CAK500020	301.67	60.33	362.00
Mudflaps – front	RTC9479	56.67	11.33	68.00
Protection Bar –' A' Frame – Blackgrained	LR005235	416.67	83.33	500.00
Protection Bar – A' Frame – Winch Version	LR005742	416.67	83.33	500.00
Raised Air Intake – Plastic Raised Air Intake	LR008383	354.17	70.83	425.00
Rear folding doorstep	STC7632	70.00	14.00	84.00
Rear stepbumper – 110	STC50301	312.50	62.50	375.00

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2012 MODEL YEAR PRICE LIST – DECEMBER 2011

ACCESSORIES (CONTINUED)

Exterior (Continued)	PART NUMBER	LIST PRICE £	VAT £	RETAIL PRICE £
Rear stepbumper – 90	STC50269AA	312.50	62.50	375.00
Roof Box – Luggage box	VPLDR0003	318.33	63.67	382.00
Roof Rack – Expedition roof rack 110 HardTop/Station Wagon	LR004100	828.33	165.67	994.00
Roof Rack – Expedition roof rack 110/130 Crew Cab	LR004102	656.67	131.33	788.00
Roof Rack – Expedition roof rack 90 HardTop/Station Wagon	LR004101	702.50	140.50	843.00
Rubber Mats – Front footwell rubber mat pair	LR005039	58.33	11.67	70.00
Rubber Mats – Rear footwell (2nd Row) Crew Cab	LR005042	56.67	11.33	68.00
Rubber Mats – Rear footwell rubbermat (2nd row) 110 SW	LR005041	56.67	11.33	68.00
Sailboard Carrier – Aqua Sport Carrier	LR006846	89.17	17.83	107.00
Sidefolding step	STC7631	70.00	14.00	84.00
Side protection runner, Black – 110 SW/DC	VPLDP0004	335.00	67.00	402.00
Side protection runner, Black – 90SW	VPLDP0005	292.50	58.50	351.00
Side protection runner, Stainless Steel – 90	STC50141	416.67	83.33	500.00
Side Steps – 110 side step kit (Black)	LR008375	413.33	82.67	496.00
Side Steps – 90 side step kit (Black)	LR008379	324.17	64.83	389.00
Ski Box – Fitting Kit	VUB504520	38.33	7.67	46.00
Ski Rack – Ski carrier – with sliderail	LR006849	125.00	25.00	150.00
Snowchains – 235/65 x R16 tyres	STC8518	406.67	81.33	488.00
Snowchains – 7.5 x R16tyres	STC7664	409.17	81.83	491.00
Sports bars	STC7582	154.17	30.83	185.00
Tie Straps – Strap – Roof Rack Lashing	CAR500010	12.50	2.50	15.00
Tool Kit	STC8244AB	75.83	15.17	91.00
60th LE Under Shield	LR008247	338.33	67.67	406.00
Vinyl wheel cover – 205 and 600 x R16 tyres	STC8485AA	85.83	17.17	103.00
Vinyl wheel cover – 235 x R16 tyres	STC7665AA	85.83	17.17	103.00
Vinyl wheel cover – 265 x R16 tyres	STC8487AA	85.83	17.17	103.00
Vinyl wheel cover – 7.5 x R16 tyres	STC8488AA	85.83	17.17	103.00
Warning Triangle – multifit	KCC500021	17.50	3.50	21.00

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ACCESSORIES (CONTINUED)

Towing/Winching	PART NUMBER	LIST PRICE £	VAT £	RETAIL PRICE £
Tow Ball	RTC8891AA	14.17	2.83	17.00
Tow Bar – Misc – Jaw and Pin	LR008244	132.50	26.50	159.00
Tow Bar – Multi Height Tow Bar – 110 HCPU and 130	LR006312	199.17	39.83	239.00
Tow Bar – Multi Height TowBar – 90	LR006309	165.83	33.17	199.00
Tow Bar – Multi Height Tow Bar – 110	LR006310	165.83	33.17	199.00
Tow Bar – Bolt On Ball – 110 inch Adjustable Tow Bar	LR007222	165.83	33.17	199.00
Tow Bar – Bolt On Ball – 110 inch HCPU and 130 inch Adjustable Tow Bar	LR007223	224.17	44.83	269.00
Tow Bar – Bolt On Ball – 90 inch Adjustable Tow Bar	LR007221	165.83	33.17	199.00
Towing Electrics – 13PIN towing kit	LR005919	102.50	20.50	123.00
Towing Electrics – 'N' Type – 12N towing kit	LR005920	68.33	13.67	82.00
Towing Electrics – 'S' Type – 12S towing kit	LR005921	86.67	17.33	104.00
Winch – 9.5ti Winch with AirCon	VUB500820	1,950.00	390.00	2,340.00
Winch Accessory Kit	STC53202	223.33	44.67	268.00
Winch Soft Cover – 9.5ti	VUK500050	141.67	28.33	170.00
Tow Strap	STC8919AA	54.17	10.83	65.00

All Land Rover Approved Accessories fitted by a Land Rover dealership within one month or 1,000 miles (which ever occurs first) of the handover of a new vehicle will benefit from the same warranty terms and period of cover as the vehicle warranty. Accessories purchased outside of these parameters will be subject to 12 months unlimited mileage warranty. All Land Rover Approved Accessories are rigorously tested to the same exacting standards as those applied to our vehicles. Performance in extreme hot or cold temperatures, corrosion resistance, impact and air bag deployment, highlight some of the exhaustive product testing carried out to ensure accessories are both durable and importantly, continue to comply with current legislation.

All our accessories are designed to be an integral part of Land Rover vehicles, while many items such as roof carriers are simple to fit, some products require specialist tools and diagnostics equipment to ensure correct integration with the vehicle structure and electrical systems. Prices effective from December 2011 (2012 Model Year). Prices shown are not inclusive of fitting charges. For use in UK only.



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LAND ROVER FINANCE

Land Rover Finance offers a wide range of competitive finance and insurance plans, developed exclusively for Land Rover owners and tailored to meet all your individual requirements*. With Land Rover Finance you are dealing with people who have a close working relationship with your local dealership and who are as passionate about Land Rover as you are. Your Land Rover dealership will match your personal or business requirements to the most appropriate finance plan, provide you with quotations and process your application.

WARRANTY

Every new Land Rover supplied by Land Rover UK comes with a standard three year unlimited mileage warranty. Please apply to your dealership at the time of purchase for full details of the manufacturer's terms and conditions.

*Finance is subject to status and conditions. Available to over 18's in the UK only. Guarantees/Indemnities may be required. Certain categories of business user may be excluded.

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